







Process, Power and Marine Division

Intergraph Overview



Intergraph Business Overview



Security, Government & Infrastructure			Process, Power & Marine		
					
Geospatially-enabled security, military and infrastructure software & services			Industry-leading plant & ship design and information management software		

Two Divisions: SG&I and PP&M
Over 3000 Employees,

Process Power & Marine Division (PP&M)



- Global leading vendor of Design and Engineering Data Management software
- Approx. 1,150 employees, ~450 software developers, ~520 services & support engineers
- Focused on solutions for Onshore, Offshore and Shipbuilding industries- both Engineering and Operations.



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Industry Challenges and Our Focus



Challenges

- Sustain competitiveness in economically difficult times

Our Focus

- Increased focus Design Speed and Productivity
- Supporting True Global Project Execution
- Improve Design & Construction Capabilities
- Software that is easy to Learn and Use
- Tools to support processes that result in schedule compression
- Improve Operations and Maintenance Efficiency

Our Mission: Providing Offshore/Shipbuilding with solutions supporting new project execution strategies for a competitive advantage

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PP&M: 全球战略 (Over 40 countries)

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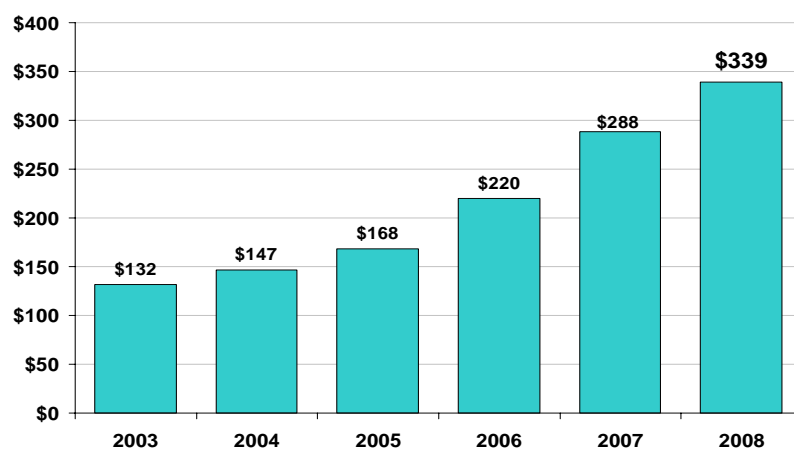


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PP&M: 迅速的发展

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Revenue 2003 - 2008

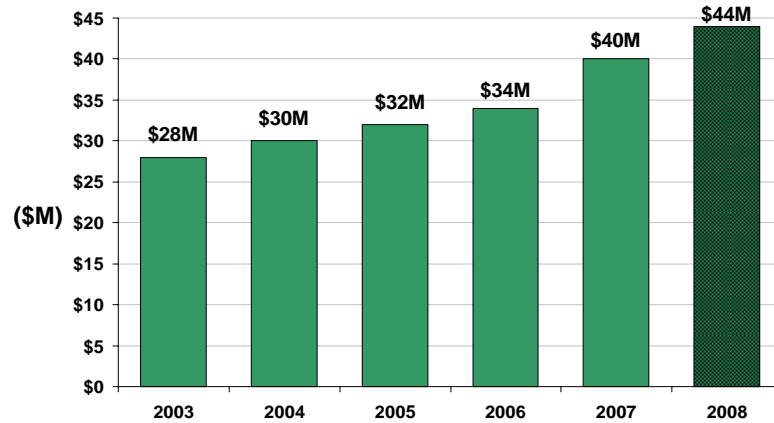


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PP&M: 开发投资



Investment in Software Development

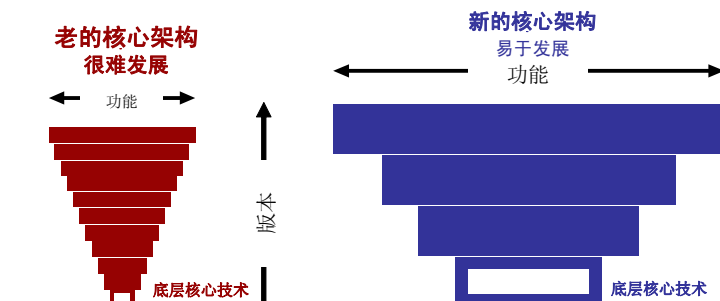


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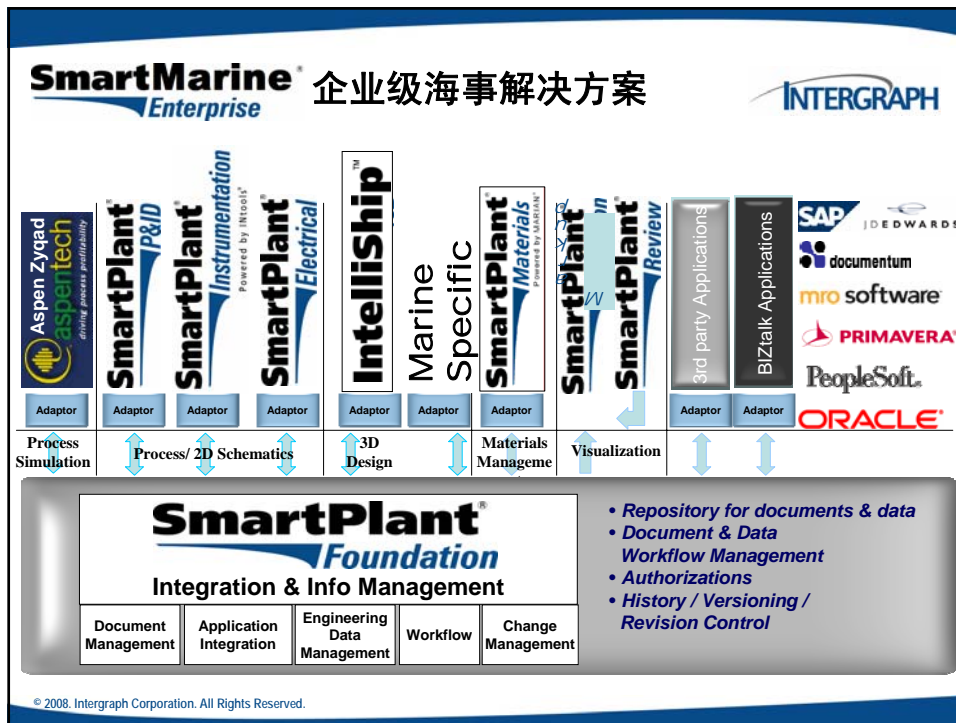
PP&M: 投资开发



因为陈旧的、基于老的核心架构的软件，其发展是很受限制的



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PP&M: 在中国



- Strong Business growth – 2.5X over the last two years
- Offices in Beijing and Shanghai
- ~100 staff
- Strong local consulting , services and support capabilities
 - Domain Knowledge
 - Full Solution delivery
- Training centers
- Conversion centre
- Implementation partners



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Process, Power and Marine Division

Integrating the
Engineering
Enterprise...

